TRAINING COURSE TO AGRIBUSINESS AND MARKET-BASED DIGITAL SKILL DEVELOPMENT

CALL FOR APPLICATIONS FOR ONE TRAINER SPECIALIST OF DIGITAL TECHNOLOGIES AND ONE TRAINER SPECIALIST OF DIGITAL MARKETING TOOLS APPLIED TO AGRI BUSINESS.

Course Type: in person, one day at the Agricultural University of Tirana, two days over field visits.

Programme Area: digital agri-business

Date: 15 – 16 – 17 March 2023

Duration: 3 days

Language: English and Albanian

Application Deadline: 1 March 2023

The Food and Agriculture Organization of the United Nations, in partnership with the Agriculture University of Tirana and the Ministry of Agriculture and Rural development of Albania, organizes a one-week training to <u>agribusiness and market-based digital skill development</u>.

One international specialist, two experienced Albanian entrepreneurs, will provide the training jointly with two trainers selected among professionals of the University. It will take place within the University (one day); as well as on field during 2 days conducted in vibrant and promising business examples in Albania. Finally yet importantly, the training will also provide students with the opportunity to meet successful agribusinesses at the occasion of a speed dating organized in the premises of the Ministry of Agriculture of Albania and foresees a networking cocktail 17 March evening.

20 trainees will be selected among students from the Agriculture University of Albania, students from the agriculture vocational education schools of Albania, and young agri-businessmen. 2 trainers will be selected among the staff from the Agriculture University of Tirana.

PRELIMINARY PROGRAM

Day 1. Agriculture University of Tirana, Agriculture in digital era: introduction and key elements; Design and Pilot of digital agriculture projects, emerging trends: what opportunities for digital entrepreneurship in agriculture; Marketing: How to add value to the product through digitalization, how to position on the region, international markets.

Day 2. One training in situ with partner entrepreneur: Digital marketing / use of social media platforms for commercializing products

Day 3. One Training in situ with partner entrepreneur. Use of innovative technologies. Agri-Business Speed Dating Afternoon between students and companies

Closure ceremony and certification at the Ministry of Agriculture.

SELECTION PROCESS

Applicants can send their CV and a motivation letter of 300 words to the following address: <u>FAO-AL@fao.org</u> between 15 February and 1 March 2023. The selection panel will be composed of FAO and the Ministry of Agriculture.

IMPORTANT DATES

- Deadline for Applications and Nominations: 1st of March 2023
- Course Period: 15, 16 and 17 of March 2023